



Bharat Sanchar Nigam Limited
O/o Chief General Manager, Chhattisgarh Telecom Circle

SECTION-A

NOTICE INVITING EOI (Expression of Interest) for BSNL Franchisee Ship

EOI No.

Sealed EOI (location wise) are invited on behalf of CMD BSNL by CGM Chhattisgarh Telecom Circle for selection of Franchisees for sale of BSNL products (as defined in BSNL's CM Sales and Distribution Policy - 2018) and provision of services to BSNL at various locations in following Operational Areas, from eligible and willing parties for various franchisee areas in different SDCAs of Operational / Business Area as mentioned in Table-I and Table-II below.

Table –I

EMD	Cost of Eoi Document	Last Date & Time for Bid submission	Date & Time of Bid opening	Name of Operational area	Name of Franchisee area	Code No. of vacant Locations in operational area
Rs.25,000/-	Rs.1000/- (inclusive of GST)	08.04.2025 up to 15:00Hrs	08.04.2025 at 15:30 Hrs	Raigarh	Pathalgaon	RIH-III

(EMD and cost of Eoi document are exempted to MSE bidders as per Section A para 3 of this document)

Table –II

Business Area	PBG of	Vacant Area	Class	Code No. of vacant Locations in operational area	Primary Area	Office Space (200 Sqft)
BILASPUR	Rs. 1Lakh + 18% GST	Pathalgaon	C	RIH-III	LAILUNGA, PATHALGAON	Within operational area of territory

Note: EOI document will be available from **19.03.2025 to 08.04.2025** on BSNL site www.chhattisgarh.bsnl.co.in for download.

Eligibility Requirements for BSNL Franchisee ship for each franchisee territory

1. All proprietorship firm, partnership firms and company of Indian origin fulfilling following criteria are eligible to apply:
 - a. Turn over: Turnover is defined as sales proceed as per audited P&L account of the firm, submitted for last financial year. A copy of income tax return should also be submitted along with.
 - i. Rs.50 Lakhs for A class territory
 - ii. Rs.30 Lakhs for B class territory
 - iii. Rs.6 Lakhs for C class territory
 - b. Experience: Interested firms must be distributor/dealer of Telecom / FMCG / Electronics / Electrical / any other products with established retail chain for :
 - i. 3 years for class A territory out of last 5 years
 - ii. 2 years for class B territory out of last 4 years
 - iii. 1 year for class C territory out of last 3 years